

Date 5/15/17

Ms. Cantre Forest  
Stratham Hill Park  
10 Bunker Hill  
Stratham, NH

Dear Cantre,

Care America Property Services proposal for contract cleaning services to your facilities is enclosed.

We have made a complete survey of your facilities and carefully reviewed your needs. Our proposal is planned with your interest in maintaining the facilities at a superior level of cleanliness in mind. I am confident that the cleaning program in this proposal will provide your building with the excellent service it deserves at a good value.

During the past year we have developed our systems to meet the competitive challenges of the 21st century. We are increasing production by adopting new technologies and increasing the level of training and quality control procedures. As a result we are able to offer more services at better prices.

We are prepared to devote our full energies and resources to the installation and maintenance of your cleaning program. We are stable, locally owned, and managed company ready and able to provide consistent, high quality service at uniformly high standards.

Care America's only business is providing high quality janitorial services in our region. Our satisfied, long-term clients will testify to the fact that we do deliver the service we promise - on time and within budget. We are fully insured, and upon acceptance of this proposal we will provide certificates for your records.

Care America Property Services would welcome the opportunity to demonstrate to you personally the quality and reliability of our services and the flexibility of our operations staff. As Managing owner, I am in a position to virtually guarantee the attentiveness and commitment of my company.

Sincerely,

George M. Philbrick  
Managing Owner

Care America Property Services  
PO Box 148  
Dover, NH 03821

### CLEANING SPECIFICATIONS

Ms. Cantre Forest  
Stratham Hill Park  
10 Bunker Hill  
Stratham, NH

**FREQUENCY OF SERVICE:** 7 X WEEKLY

**REGULAR TASKS:** "X"= Tasks performed. Unless otherwise indicated.  
Frequency will be each occurrence.

### REST ROOMS: Scammon, 4H & Pavilion

- \* Clean / disinfect toilets, urinals, basins, partitions, tile areas
- \* Clean mirrors, dispensers & bright metal
- \* Empty waste receptacles
- \* Sweep / wash / disinfect floors
- \* Refill soap / towel / tissue dispensers
- \* Restock provided by customer

**COST:** For routine maintenance as outlines above: \$786.00 per week, invoiced weekly.

**SCOPE OF WORK:** Bathrooms will be cleaned to include all surfaces every service day.  
Security, the property will be observed while working on the premises.

We have strived over the past 40 years, to provide our customers with the highest possible quality service, at fair and reasonable price. We have succeeded in staffing our company with conscientious, uniformed personnel who take a great pride in a job well done. They present you with a building every day that will make you proud.

We propose to furnish material and labor complete in accordance with specifications above for the sum(s) as indicated above, invoiced monthly NET 7 days.

Thank you for giving us the opportunity to bid your office. We look forward to providing you with the best possible service.

Sincerely,

George M. Philbrick  
Managing Owner