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MAY 07 2018

By _____ Report Date: May 7, 2018

Stratham Public Works Summary

Vision Statement

The Stratham Public Works Department provides essential services to the residents of Stratham in a prompt, courteous, safe, efficient, and cost-effective manner. The Highway Department, through its dedicated employees, strives to plan, design, build, maintain, and operate public infrastructure in a manner that respects the environment and the ability of government to adequately preserve these assets for succeeding generations.

Functional Responsibilities of the Public Works Director

- Responsible for supervising, directing, and managing all administrative aspects of the Stratham Highway Department which includes
 - Highways and Streets,
 - Solid Waste and recycling,
 - Cemeteries, buildings and grounds
- Plan, coordinate, and implement effective and responsible training for all Public Works employees
- Maintains good working relationships with Town officials, State and Federal Officials, and the Public
- Creates fiscally responsible budgets that focuses on forward planning.
- Demonstrates responsible spending of operating and capital budgets
- Establishes goals, policies, and procedures depending on the needs of the Town of Stratham and the Department(s)

Key Performance Indicators (White, Green, Yellow, Red)

Gap #1 (Yellow)
Traffic Control and Awareness-Waiting on Stratham Police to complete researching message board law enforcement packages. Public Works has selected Ver-Mac 548 LE message board. The recommendation is based on cost, quality, and service. Lead time is 6 weeks when ordered. With construction season approaching with no decision made, renting for another year is likely.

Gap #2 (Yellow)
2-Way radio communication with hearing protection.

- Tree work, traffic control, various heavy equipment requires hearing protection and the use of hand signals or raising of voice in attempt for others to hear.
- Needs to be addressed to improve work site safety.

Gap #3 (Red)
Building Maintenance Forman position. Waiting to fill building maintenance position. Building maintenance needs/requirements are not being met. Overtime is being paid to Highway Department employees to try and cover the temporary gap.

Department Payroll Budget (Operating)	4/30/2018 YTD Expended	4/30/2017 YTD Expended	2018 Budget Total
Highway Regular Time	\$66,414.00	\$75,200.00	\$240,202.00
Highway Overtime	\$9,589.00	\$12,328.08	\$24,203.00
Temporary Plow Driver	\$8,580.61	\$6,275.00	\$17,536.00
Highway Department Operating Budget	\$146,091.00	\$140,421.00	\$943,550.00
Cemetery Regular Time	\$373.00	\$0.00	\$28,400.00
Cemetery Overtime	\$0.00	\$0.00	\$1,000.00
Cemetery Operating Budget	\$2,489.00	\$6,198.00	\$47,650.00
Building Maintenance Regular Time- Building Maintenance Forman	\$6,928.00	\$13,486.00	\$36,400.00
Building Maintenance Over Time- Building Maintenance Forman	\$0.00	\$0.00	\$2,040.00
Building Maintenance Regular Time- Part Time Custodian	\$4,840.00	\$4,616.00	\$16,120.00
Building Maintenance Operating Budget	\$52,015.00	\$48,207.00	\$241,990.00
Sanitation Regular Time	\$5,355.00	\$1,745.00	\$22,708.00
Sanitation Overtime	\$280.00	\$293.00	\$1,520.00
Sanitation Operating Budget	\$240,920.00	\$243,647.00	\$768,825.00
Capital Budget Projects			Budget
Municipal Center Restroom Improvements	\$15,000.00	\$0.00	\$15,000.00
Traffic Control Program (Message Board)	\$0.00	\$0.00	\$20,000.00
Maple Lane Landscape Improvements	\$0.00	\$0.00	\$17,000.00
Road Reconstruction Program	\$0.00	\$0.00	\$270,000.00
Highway Vehicle Replacement	\$0.00	\$59,994.18	\$215,000.00
Maple Lane Cemetery Paving	\$0.00	\$0.00	\$14,000.00
Capital Budget Project Total	\$15,000.00	\$59,994.18	\$551,000.00
Total Public Works Budget Oversight	\$343,546.85		\$2,553,015.00

Safety	Traffic Control & Awareness	2-Way Radio Communication w/ Hearing Protection	
Transfer Station Revenue	YTD 4/30/2018: Recycle Bins-\$250.00/Transfer Station Permits \$945.00 Transfer Station Fees \$8,495.00	Total Revenue \$9,690.00 vs. Expenses \$9,103.00	
	YTD 4/30/2017: Recycle Bins-\$500.00/Transfer Station Permits \$810.00 Transfer Station Fees \$9,095.00	Total Revenue \$10,405.00 vs. Expenses \$9,850.23	
Curbside Trash & Recycling Costs	YTD 4/30/2018	\$222,754.00	
	YTD 4/30/2017	\$167,211.00	
Cemetery & Grounds Maintenance Schedule	On-schedule with spring cleanups-part time start will start May 7, 2018. Lawn maintenance schedule every 7-10 days depending on weather conditions		
Winter Maintenance Annual Costs	2017-2018 YTD	\$172,410.25	
	2016-2018 YTD	\$160,370.77	

Report Date: May 7, 2018

Stratham Public Works Summary

Focus Items

Focus Item #1

- Work on proposal and cost for 2-Way Radio communication with hearing protection.
- Tree work, traffic control, various heavy equipment requires hearing protection and the use of hand signals or raising of voice in attempt for others to hear.
 - Needs to be addressed to improve work site safety.

Focus Item #2

Continue Planning Board work session(s). Work on drafting potential site plan and drainage regulation requirement changes. Meeting with Planning Board on May 16, 2018.

Focus Item #3

Stratham Hill Park Ballfield Reconstruction- Review project estimates, scheduling, and public notifications with Parks and Recreation Director Seth Hickey.

Focus Item #4

Road Reconstruction, Paving, and Pavement Preservation.

- Annual project planning for reconstruction and preservation.
- Schedule projects based on need, traffic, Public Works/ Contractor crew availability, and weather conditions
- Notify public/ traffic ahead of time (rental/purchase of message board)

Selectman Assistance

1. Motion of approval to expend \$34,400.00 of \$43,965.00 Crockett Hill Farm Phase I bond. Funds will be used to reconstruct drainage structures, patch pave, reset curbing, crack seal pavement.
2. Motion to accept the extension of Bell and Flynn Contractors road reconstruction and paving contract.
3. Direction of bid price and sealed bid process clarification of truck No. 7
4. Consideration of Highway Department training/trip to Western Star manufacturing plant in Portland Oregon.

Safety/Equipment

Equipment	By When	Comments	Injuries	2018
60 Inch Grapple	April 16	Production and Safety increased. 52 yards of wood chips chipped by hand: 1.75 days. 80 yards chipped with grapple: 4.5 hours	Attendance of Joint Loss Committee	0
Single/Tandem Axle Highway Trucks	Sept. 1	Western Star moved up build date by 1 month	Safety Logo/Slogan Contest	Yes Last Meeting held May 7, 2018
Sale/Trade Truck 7	July 1	Truck private sale by sealed bid	Implementation of Safety Logo/Slogan on Safety Equipment	By June 30
Portable Radio Communication	June 30	Seeking 2 Way Radio Communication with Hearing Protection	Training	By January 2019
Radio Capital Reserve Planning	August 1	Waiting on Police and Fire Information	Traffic Control & Awareness	Chainsaw Maintenance/Operation- UNH T2/May 29

Upcoming/Long Range Projects

Project	Completion Date
Catch Basin Cleaning	May 15
Spring Cleanups/ Grounds Maintenance	May 28
Tree pruning/removal/storm cleanup	June 30
Drainage Infrastructure Study	June 30
Crack Sealing/Pavement Preservation	June 30
Paving & Road Reconstruction	July 15
Street Sign Maintenance	July 31
Line Striping & Stop Bars	July 31
Stratham Hill Park Ballfield Reconstruction	September 15
Maple Lane Cemetery Drainage/Landscape Improvements	June 30

Total Winter Overhead 2017-2018 Totals

Labor	Equipment Maintenance	Bulk Deicing Material				Diesel Fuel	
Total Regular Time Expended \$ 16,331.01		Salt	Tons	Yards	Tons	\$/GAL	\$/GAL
Total Over Time Expended \$ 17,168.46		Yards	1502.28	233.5	291.875	2.28	2.97
		1391	\$ 93,141.36	\$ 3,648.44	96,789.80	1,634.53	11,942.37
Total Labor Expended \$ 33,499.47	\$ 28,544.08						\$ 13,576.90

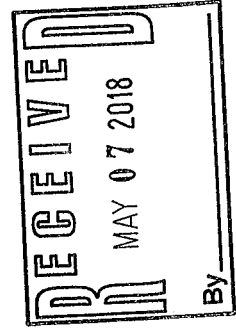
Total Winter Overhead 2017-2018		\$ 172,410.25
Total Snow Accumulation	93 Inches	Cost Per Inch \$ 1,853.87
Total Winter Events	21	Cost Per Winter Event \$ 8,210.01

Total Winter Overhead 2016-2017		\$ 160,370.77
Total Snow Accumulation	94 Inches	Cost Per Inch \$ 1,706.07
Total Winter Events	22	Cost Per Winter Event \$ 7,289.58

Total Winter Overhead Delta		\$ 12,039.48
Total Snow Accumulation	1 Inch	Cost Per Inch \$ 147.80
Total Winter Events	1	Cost Per Winter Event \$ 920.43

Notes

1. Salt usage has increased by 21% due to new developments plowed and icing events early on in the winter season.
2. Equipment maintenance is down by 58% as we have not experienced the costly maintenance expenses that we did in the 2016/2017 winter season.
3. Labor has increased by 10% due to overtime and longer snow plow routes.
4. Fuel costs are up 6% between 2016/2017 and 2017/2018 winter season.



Storm Event NO.	Date	Start Time/End Time	Precipitation Type/Total	Tim Slager Truck 6				Charles Perkins Truck 7				Alan Williams/ Colin Lavery Truck 9				William Hock/Colin Lavery Truck 10				John Dodge Truck 103			
				Salt Yards	Salt Tons	Sand Yards	Sand Tons	Salt Yards	Salt Tons	Sand Yards	Sand Tons	Salt Yards	Salt Tons	Sand Yards	Sand Tons	Salt Yards	Salt Tons	Sand Yards	Sand Tons	Salt Yards	Salt Tons	Sand Yards	Sand Tons
1	12/9/2017	14:00/06:30	Snow/5 inches	22.5	24.3	0	0	22.5	24.3	0	0	22.5	24.3	0	0	10	10.8	0	0	15	16.2	0	0
2	12/12/2017	02:00/18:00	Snow/Freezing Rain/2 inches	22.5	24.3	0	0	22.5	24.3	0	0	42	45.36	0	0	0	0	0	0	15	16.2	0	0
3	12/19/2017	19:00/23:30	Snow/3.5 inches	22.5	24.3	0	0	22.5	24.3	0	0	22.5	24.3	0	0	10	10.8	0	0	15	16.2	0	0
4	12/22/2017	09:00/04:30	Snow/5 inches	22.5	24.3	0	0	22.5	24.3	6	7.5	22.5	24.3	0	0	5	5.4	0	0	10	10.8	0	0
5	12/24/2017	10:30/15:30	Freezing Rain	11.25	12.15	11.25	14.06	11.25	12.15	11.25	14.06	11.25	12.15	11.25	14.06	6	6.48	0	0	10	10.8	0	0
6	12/25/2017	06:30/17:00	Snow/6 inches	11.25	12.15	11.25	14.06	11.25	12.15	11.25	14.06	11.25	12.15	11.25	14.06	4	4.32	0	0	8	8.64	0	0
7	12/30/2017	12:00/15:00	Snow/5 inches	7.5	8.1	0	0	0	0	0	0	9	9.72	0	0	0	0	0	0	0	0	0	0
8	1/5/2018	07:00/02:30	Snow/14 inches	21	22.68	0	0	19.5	21.06	0	0	28.5	30.78	0	0	12	12.96	0	0	20	21.6	0	0
9	1/17/2018	04:30/23:30	Snow/5 inches	15	16.2	3	3.75	18	19.44	4	5	17	18.36	3	3.75	17	18.36	3	3.75	10	10.8	5	6.25
10	1/23/2018	06:00/09:30	Squall 2 inches	7.5	8.1	15	18.75	7.5	8.1	15	18.75	8	8.64	10	12.5	7.5	8.1	15	18.75	4	4.32	2	2.5
11	1/25/2018	19:30-03:30	Snow/5 inches	15	16.2	3	3.75	15	16.2	3	3.75	15	16.2	3	3.75	15	16.2	3	3.75	12	12.96	0	0
12	2/1/2018	06:00/12:30	Snow/2 inches	17	18.36	0	0	17	18.36	0	0	17	18.36	0	0	12	12.96	0	0	12	12.96	0	0
13	2/2/2018	07:00/15:30	Ice	20	21.6	3	3.75	20	21.6	3	3.75	20	21.6	3	3.75	10	10.8	0	0	12	12.96	0	0

14	2/5/2018	07:00/12:00	Rain/Refreeze	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
15	2/7/2018	11:00/24:00	Snow to Sleet/Freezing	15	16.2	8	10	10	19	20.52	8	10	10	15	16.2	3	3.75	0	0	0	0	0	0	0	0	0	
16	2/8/2018	03:30/13:30	Rain/Refreeze	18	19.44	5	6.25	18	18	19.44	5	6.25	18	19.44	0	0	0	0	0	0	0	0	0	0	0	0	
17	2/12/2018	07:30-09:00	Rain/Refreeze	0	0	0	0	6	6	6.48	3	3.75	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
18	2/18/2018	24:30/12:00	Snow/Freezing	8	8.64	8	10	10	10	10.8	8	10	15	16.2	3	3.75	0	0	0	0	0	0	0	0	0	0	
19	3/2/2018	21:30/00:30	Trace Snow to Rain	7.5	8.1	0	0	11	11	11.88	0	0	9.5	10.26	0	0	0	7.5	8.1	10	10.8	5	6.25	8	8.64	3	
20	3/10/2018	07:00/04:30	Snow/Freezing	16	17.28	0	0	19	19	20.52	0	0	20	21.6	0	0	0	16	17.28	16	17.28	0	0	12	12.96	0	0
21	3/13/2018	07:00/02:30	Snow/Freezing	16	17.28	0	0	19.5	19.5	21.06	0	0	19	20.52	0	0	0	16	17.28	16	17.28	0	0	12	12.96	0	0

Item Totals 93 296 319.68 67.5 84.375 322 347.76 77.5 96.875 333 359.64 44.5 55.625 175 189 31 38.75 193 208.44 10 12.5

Salt		Sand	
Yards	Tons	Yards	Tons
1391	1502.28	233.5	291.875
	\$ 93,141.36		\$ 3,648.44

Total Expended on Bulk Deicing Material \$ 96,789.80

Notes:
 1. Deicing material is mixed on a 1 to 3 ratio, (1 sand, 3 salt).
 2. Conversion from yards to tons of salt is 1.08.
 3. Conversion from yards to tons of sand is 1.25.
 4. Approximately 350 tons of sand and salt is currently in the salt shed.
 5. Salt pricing is based on an average as some is treated and non treated salt (\$62.00/ton).

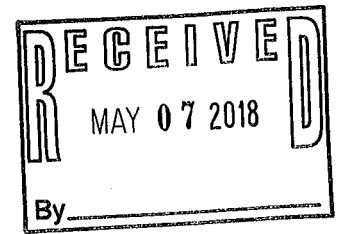
Storm Event NO.	Date	Tim Slager		Alan Williams		Charles Perkins		John Dodge		William Hoit		John Campbell		Bryan French		Colin Laverty	
		Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT
1	12/9/2017																
2	12/10/2017	0	16.5	16.5	8	16.5	8	16.5	21	16	8					23	
3	12/12/2017	8	2.5	3	8	2.5	8	2.5	12	6	6					18	
4	12/18/2017																
5	12/19/2017		8.5	4.5		8.5		6	6	8					10		
6	12/22/2017	2	17.5	2	17.5	2	2	18	18	16	10	4.5			19		
7	12/23/2017																
8	12/24/2017		9	9	9	10		12	12	8.5		10			12		
9	12/25/2017		10.5	10.5	11	11		12	12	10		5.5			12		
10	12/30/2017		3	3											3.5		
11	1/4/2018																
12	1/5/2018	16	9	9	16	9	16	25	25	18	16	5	20		28		
13	1/17/2018	8	10.5	10.5	8	10.5	8	18	18	18	8	5.5			20		
14	1/22/2018																
15	1/23/2018	2	6	6	2	6	2	4	4	8	3				10		
16	1/24/2018																
17	1/25/2018		8	8	8	8		8	8	8	8				8		
18	2/1/2018	8	1	1	8	1	8	8	8	8	8				8		
19	2/2/2018	8	0	0	8	0	8	6	6	8	3				8		
20	2/5/2018																
21	2/7/2018	8	8.5	8.5	8	8.5	8	13	13	13	8	7			17		
22	2/8/2018	8	3	0	8	0	8				8				11		
23	2/12/2018						1.5								1.5		
24	2/18/2018		11.5	11.5	8	11.5		12	12	12					13		
25	3/2/2018	8	3	3	8	3	8	22	22	3	9	12.5			3		
26	3/10/2018	8	17	17.5	8	17.5	8	16	16	16	2				10		
27	3/13/2018	8	11	11	8	11	8	16	16	17	2				21		

Tim Slager		Alan Williams		Charles Perkins		John Dodge		William Hoit		John Campbell		Bryan French		Colin Laverty	
Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT	Reg	OT
84	156	84	138.5	90.5	147	213	0	193.5	0	97	50	20	0	256	n/a
\$ 22.50	\$ 33.75	\$ 27.64	\$ 41.46	\$ 22.50	\$ 33.75	\$ 18.00	\$ 27.00	\$ 22.00	\$ 33.00	\$ 16.00	\$ 24.00	\$ 22.00	\$ 33.00	\$ 36.00	n/a
\$ 1,890.00	\$ 5,265.00	\$ 2,321.76	\$ 5,742.21	\$ 2,036.25	\$ 4,961.25	\$ 3,834.00	\$ -	\$ 4,257.00	\$ -	\$ 1,552.00	\$ 1,200.00	\$ 440.00	\$ -	n/a	n/a

Total Regular Time Expended	\$ 16,331.01
Total Over Time Expended	\$ 17,168.46
Total Labor Expended	\$ 33,499.47



TOWN OF STRATHAM
Incorporated 1716
10 Bunker Hill Avenue · Stratham, NH 03885
Highway Department
603-772-5550



To: Board of Selectmen

CC: Paul Deschaine, Town Administrator

From: Colin Laverty, Director of Public Works

Date: May 7, 2018

RE: Construction Estimate Crockett Hills Phase I-Barons Way, Crockett's Way, Tansy Avenue

Below please find the construction estimate which includes the reconstruction of 27 drainage structures, pavement patching, granite curb resetting, asphalt berm reconstruction, and crack sealing.

The cause of this work is due to improper use of materials and installation by the developer therefore making it deficient. I am requesting to expend \$34,400.00 from the existing bond of \$43,965.00 The work will be performed by Bell & Flynn Contractors, NH Blacktop Sealers, and the Stratham Highway Department.

The construction cost estimate is as follows:

Bell and Flynn Contractors- \$21,500.00

Reconstruct 27 drainage structures, reset granite curb, and reconstruct areas of asphalt berm.

NH Blacktop Sealers -\$11,400

Complete routing and sealing all cracks cause by deficient drainage structures.

Stratham Highway Department-\$1,500.00

Remove pavement in various areas and patch with bituminous concrete.

Total Cost \$34,400.00

If you have any questions or concerns, please let me know.

Respectfully submitted,

Colin P. Laverty
Director of Public Works

BELL & FLYNN LLC

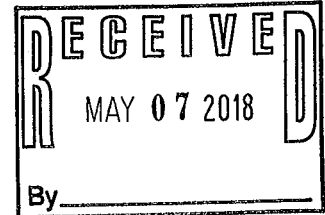
Pavement Reclamation
Engineers & Contractors

Planning · Testing · Design · Engineered/Reconstruction · Construction

Telephone: (603) 778-8511
Fax: (603) 772-4396

69 Bunker Hill Avenue
Stratham, NH 03885

April 30, 2018



Town of Stratham
Mr. Paul Deschaines, Town Administrator
10 Bunker Hill Ave
Stratham, NH 03885

Dear Mr. Deschaines,

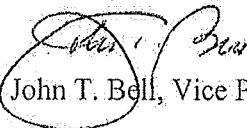
Despite continuing cost increases associated with wages/benefits, equipment/maintenance, transportation/energy and regulatory requirements which are customarily reflected in increased unit prices at the commencement of each construction season and despite a \$4.00-\$5.00 increase in the cost of bituminous concrete pavement as determined per NHDOT asphalt adjustment clause (Item 101.2), Bell & Flynn LLC is pleased to be able at this time to offer to extend the current contract for road reconstruction services with the following modifications upon mutual agreement by the Town of Stratham.

The Unit Price of Pay Item #IA "Bituminous Concrete Pavement (machine method)" per ton, in place, per Project Manual and Specifications (Stratham Heights Rd, River Rd neighborhood, Wiggin Way/Winterbury Ln neighborhood) shall increase from \$68.00 per ton to \$70.00 per ton thru July 15, 2018. The Unit Price of Pay Item #IB "Bituminous Concrete Binder Course" per ton, in place, per Project Manual and Specifications (Boatclub Dr, Holmgren Rd, Holmgren Ct) shall increase from \$67.00 per ton to \$69.00 per ton thru July 15, 2018. (The unit price of both pay items IA and IB remain substantially less than those in effect through each of the 2009-2015 construction seasons). The Unit price of Pay Item #Ic "Bituminous Concrete Pavement (machine method-cul-de-sacs)" per ton, in place, per Project Manual and Specifications (Erik Way, Walter's Way) shall decrease from \$78.00 per ton to \$74.00 per ton (the same price as in 2015) thru July 15, 2018. The unit price of Bituminous Concrete Pavement installed after July 15, 2018 shall be subject to adjustment per NHDOT asphalt cement adjustment clause (Item 1010.2). All other terms, conditions and prices including road reclamation, fine grading and compaction, and installation of additional asphalt stabilized base material shall remain unchanged.

In closing, I am sure that you will realize the benefits of this contract extension when you observe that the \$2.00/T price increase of Pay Items #1 and #2 represents less than 50% of the *current* increased material cost (\$4.00-\$5.00/T) and includes neither a fuel surcharge to reflect the increased cost of delivery and installation nor an inflationary adjustment to reflect the increased cost of wages and benefits. In addition, normal seasonal demand exacerbated by macroeconomic/geopolitical dynamics in crude oil markets is anticipated to again increase the

future price of asphalt pavements through the summer months of 2018. While the fundamental market dynamics of liquid asphalt remain subject to volatility and hot mix asphalt producers are understandably reluctant to enter long-term price commitments, after extensive negotiations with our suppliers Bell & Flynn LLC is currently able to guarantee pricing for all paving services completed prior to July 15, 2018, thereby securing pricing indexed to the NHDOT April 2018 asphalt cement adjustment and protecting the Town of Stratham from the repercussions of the May 15, and June 15 monthly adjustments. Considering these anticipated cost increases, in an attempt to provide price stability (at the lowest possible price!) it should again prove beneficial to the Town of Stratham to extend the current contract for road reconstruction services including paving and to complete as much work as possible prior to mid-July similarly to last year.

Thanking you in advance for your thoughtful consideration of this letter, I remain,
Sincerely,


John T. Bell, Vice President

Proposal

Daimler, (Western Star Trucks) has invited the Stratham Highway Department to tour the Portland Oregon Manufacturing Plant.

Benefits to the Town and Department

1. Training courses to be held to review emissions, functionality, and key components of DD13 Detroit Diesel Engine
2. Training will also review new innovative technologies and how Western Star has tailored the Western Star 4700 to provide superior quality and reliability to Municipal Governments
3. Highway Department personnel will be able to see the steps and process of the Western Star 4700 manufacturing and assembly and will see one if not both trucks produced for the Town of Stratham to meet the needs of residents as it relates to Public Works.
4. Stratham Highway Department to be featured in Western Star social media spotlight which will provide residents with a greater understanding of the equipment required to maintain infrastructure in Stratham along with the engineering of what goes into creating a Western Star Truck and how it directly relates to the Highway Department providing dependable cost effective services to the residents of Stratham.

Expected Time Frame: End of June 2018

Details

- Daimler, (Western Star Trucks) has offered to provide dinner with the facility tour and training for the Highway Department personnel along with hotel accommodations.
- Flights cost approximately \$350.00 per person round trip from Logan Airport in Boston, MA to Portland, OR. I would propose that the cost of the flights be paid from the Highway Department training budget (100-4312-01-308) which has a sufficient budget balance to cover these costs. There is currently balance of \$1,450.00 and the total flight expenditure would be \$1,400.00
- If the Selectmen do not think this is an appropriate use of these funds then I would ask that the Highway Department employees cover these costs.
- The trips would last approximately 2 business days of which Highway Department personnel would use accrued leave time during this period.
- Part time staff would be available during this time in the event of an emergency

Back Story

Western Star does numerous promotional spotlights on social media which shows examples of the relationship in design, specification, and application between the owner and manufacturer. When the Town of Stratham signed the purchase orders for both the tandem and single axle Western Star 4700 trucks I, Colin Laverty wrote a note to Western Star stating that The Stratham Highway Department had ordered two trucks through McDevitt Trucks of Manchester and would be interested in doing a promotional spotlight which is certainly a benefit for marketing for

Western Star Manufacturing Plan Tour and Training Proposal

May 7, 2018

Western Star but at the same time a great way to show residents of Stratham the equipment required to maintain Stratham's infrastructure in a reliable and cost effective manner. Over the years I have worked on displaying/promoting transparency of new technology and engineering practices and how it relates to the residents of Stratham. This has been displayed on the Facebook social media platform.

I didn't hear anything on my request to Western Star for a few weeks but thought nothing of it. For point of reference, when we ordered the trucks we were told that the trucks would be delivered to McDevitt Trucks in mid-August and would be completed with snow and ice equipment installation and delivered to the Town by October 1, 2018. McDevitt Trucks contacted me about a week ago and stated that Western Star received my request for promotional spotlight and stated that "it's tough to do a spotlight when you don't have your trucks." Western Star found openings in their Portland, Oregon manufacturing plant (main plant) which would expedite delivery by one month and would have the trucks delivered to McDevitt Trucks by the second week in July. This will push up the final delivery to the Town up at least by one month. Western Star is very grateful for the opportunity the Town has given them with the purchase of the Towns first two Western Star Trucks. They have offered the manufacturing plant tour and training to help the Highway Department continue to provide dependable public safety services to the residents of Stratham.

I think this is a great opportunity for the Highway Department and the Town of Stratham as it provides training to employees and demonstrates the relationship between the manufacturer and owner in regard to engineering a dependable, cost effective piece of equipment to provide the required public safety services to the Town of Stratham.

Thank you for your time and consideration.

Respectfully,
Colin P. Laverty
Director of Public Works

