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09/17/18

Accrual Basis

Stratham Fair
Profit & Loss Prev Year Comparison
 January through December 2018

	Jan - Dec 18	Jan - Dec 17
Ordinary Income/Expense		
Income		
Admission Tickets		
Front Gate	30,316.50	0.00
Main Gate	71,244.30	0.00
Admission Tickets - Other	754.00	121,452.55
Total Admission Tickets	102,314.80	121,452.55
Ads, Sponsorships, Support		
Advertising(Booklet, Auto, Etc)	7,875.00	10,425.00
Sponsors	3,500.00	5,500.00
Total Ads, Sponsorships, Support	11,375.00	15,925.00
Amusement Ride Income	103,097.00	119,248.00
Beer Tent	1,587.00	0.00
Food, Concessions, Meals		
Breakfast	1,052.51	1,094.50
Chicken Barbeque	1,552.00	3,868.15
Food Shack #1 Hamburger/Hot Dog	14,726.50	18,457.00
Food Shack #2 Sausage	11,140.25	13,070.11
Food Shack #3 Fajitas	5,358.85	6,373.25
Ice	72.00	93.00
Ice Cream (Youth Sports)	3,194.56	3,362.50
Ladies Auxiliary Food Shack	4,668.50	5,501.80
Lobster Bake	2,597.00	1,406.79
Onion Rings	888.00	1,605.31
Total Food, Concessions, Meals	45,250.17	54,832.41
Other Income		
ATM Fee Income	1,100.00	1,288.50
Camper Space Rentals	200.00	175.00
Miscellaneous Income	371.93	4,451.87
Total Other Income	1,671.93	5,915.37
Returned Check Charges	0.00	20.00
Vendors-Exhibitors	25,269.00	22,608.28
Total Income	290,564.90	340,001.61
Gross Profit	290,564.90	340,001.61
Expense		
4-H Competitions		
4H Contests - For, Trac, Judg	6,827.25	1,422.75
4H Judge Payments	1,837.24	2,093.20
Badges, Ribbons, Trophies - 4H	1,840.49	2,742.69
Beef	0.00	1,016.00
Club Exhibits	295.50	840.25
Consumer Judging	0.00	315.00
Dairy	55.50	1,140.00
Dogs	492.40	1,145.17
Forestry	0.00	22.75
Goats	827.50	1,470.00
Miscellaneous Expenses	1,828.80	1,852.75
Poultry	246.00	993.00
Rabbits	118.25	361.00
Scholarships	0.00	250.00
Sheep	302.00	3,119.00
Swine	0.00	516.00
Working Steers	432.00	838.00
4-H Competitions - Other	1.25	0.00
Total 4-H Competitions	15,104.18	20,137.56

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Agricultural Competitions		
Grange Exhibits	530.00	540.00
Home Economics - Adult	109.00	102.50
Horse and Oxen Pull Misc.		
Judging	500.00	0.00
Horse and Oxen Pull Misc. - Other	2,280.00	5,086.98
Total Horse and Oxen Pull Misc.	2,780.00	5,086.98
Horse Pulling	6,065.00	6,365.00
Oxen Pulling	3,760.00	3,885.00
Total Agricultural Competitions	13,244.00	15,979.48
Amusement Rides		
Rides Vendor Payment	58,851.75	63,054.35
Stratham Community Church	2,000.00	2,000.00
Total Amusement Rides	60,851.75	65,054.35
Bank Service Charges	0.00	20.00
Bank/Financial Service Charges		
Paypal Charges	396.37	274.66
Total Bank/Financial Service Charges	396.37	274.66
Beer Tent Expense	25.22	0.00
Cash Over/Short	-30.00	0.00
Credit Card Processing Fee	352.55	0.00
Director Expenses	0.00	180.86
Dues	400.00	0.00
Equipment Rental		
Golf Cart Rental	3,750.00	3,050.46
Porta-Potties	320.00	320.00
Radio/Communication Rental	0.00	546.01
Tent and Table Rentals	8,656.00	8,806.00
Trailer Rental	2,226.12	2,086.38
Total Equipment Rental	14,952.12	14,808.85
Fair Events		
Badges, Ribbons, Trophies - Ent	2,555.85	103.00
Chain Saw Carver	2,000.00	2,000.00
Entertainment	9,100.00	10,043.69
Fireworks	0.00	6,000.00
Petting Zoo	0.00	2,000.00
Pig Scramble	2,400.00	2,068.83
Sound and Lighting for Stages	18,370.00	18,370.00
Total Fair Events	34,425.85	40,585.52
Fire Inspection	917.40	0.00
Food Expenses		
Food for Fair Sponsored Booths	22,608.56	27,178.06
Ice Cream	2,489.63	2,613.55
Food Expenses - Other	99.60	0.00
Total Food Expenses	25,197.79	29,791.61
Fuel	121.36	0.00

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Grounds Expenses		
Electrical Maintenance	240.97	0.00
Electricity	942.72	3,252.48
Grounds Maintenance	1,696.73	10,015.16
Propane	1,836.08	0.00
Rest Room Cleaning	2,219.72	1,500.00
Septic Tank Cleaning	1,885.00	2,770.00
Trash Removal	10,483.29	9,950.80
Grounds Expenses - Other	839.71	0.00
Total Grounds Expenses	20,144.22	27,488.44
Lighting for Horse Pull	2,800.00	0.00
Marketing	11,023.23	15,030.28
Membership Fee	100.00	0.00
Miscellaneous Expense	0.00	0.00
Postage and Delivery	226.98	108.00
Printing		
Admission Tickets	0.00	188.57
Program Booklet	3,108.00	4,885.00
Program Flyers/Posters	440.00	1,504.00
Trifold	1,280.00	0.00
Total Printing	4,828.00	6,577.57
Refund Vendor	225.00	0.00
Security		
Parking	2,000.00	4,000.00
Police	19,743.88	23,634.00
Private Security - gates/hc lot	3,600.00	4,845.00
Total Security	25,343.88	32,479.00
Supplies		
First Aid Supplies	30.82	0.00
Office Supplies	994.09	119.41
Total Supplies	1,024.91	119.41
Telephone Expense	324.07	483.39
Volunteer Expenses		
Pre- and After- Fair Gettogethe	1,041.86	684.29
T-Shirts/Sweatshirts	1,825.00	1,825.00
Total Volunteer Expenses	2,866.86	2,509.29
Website Maintenance	15.99	395.64
Total Expense	234,881.73	272,023.91
Net Ordinary Income	55,683.17	67,977.70
Other Income/Expense		
Other Income		
Stratham Fair Trust Income		
Capital Improvement Prog Trust	0.00	2,175.68
Fair Operating Funds Trust	60,000.00	60,000.00
Total Stratham Fair Trust Income	60,000.00	62,175.68
Total Other Income	60,000.00	62,175.68
Other Expense		
Stratham Fair Trust Expenses		
Capital Improvement Expenses	0.00	2,175.68
Operating Funds Trust Repay	60,000.00	60,000.00
Total Stratham Fair Trust Expenses	60,000.00	62,175.68